

## Sales / CNC Estimator Position for Job Shop

This CNC Estimator / Account Manager position is for our location in Lynchburg Virginia, if relocation is a possibility then please continue reading. Relocation assistance is available.

L&R Precision Tooling Inc, a precision machine shop located in Lynchburg Virginia, is busy and searching to fill a CNC Estimator / Sales position. The individual placed in this position must be of good moral character and honest with our customers. Our reputation for quality and service is extremely important to us. This full-time position will be responsible for estimating labor, machining requirements, process flow, and providing accurate quotes for precision machined parts and sub-assemblies to L&R's customers. We have a very strong customer base so most of the quoting work will be for long term existing customers. Our Sales Manager will help with supporting you and your customers. Epicor ERP software is used to calculate and enter estimated machine cycle time, prices, and develop job travelers. Mastercam and Solidworks are software programs available for your use.

Starting wage package is highly competitive. Qualifications and experience will be taken into account. As a 1/3 employee-owned ESOP company where a percentage of company profits are given to employees to earn shares, therefore as employee/owners we tend to work well as a team because we all benefit from the company's success. L&R offers medical, HSA or Flexible Spending, Life Insurance, Dental, 401K & Roth options, Profit Sharing, ESOP, PTO, Major Holidays, and tuition assistance. Please see our website for more details:

[www.lrpprecisiontooling.com](http://www.lrpprecisiontooling.com)

### Job Functions

- Analyze models, drawings, parts lists, and other data to determine manufacturing requirements.
- Responsible for quoting estimated costs from customer models, prints or CAD files.
- Communicates prices, capabilities, and deadlines to customers.
- Negotiates professionally.
- Recommends most efficient machining practices.
- Verifies costs of outside processes and materials. (Purchasing helps with pricing and ordering of materials)
- Considers how to quality check accuracy of parts and consults with QC Manager on inspecting parts to meet customers needs during quoting process.

### Minimum Qualifications:

- Strong attention to details.
- Strong verbal and written communication skills.
- Motivated and professional attitude.
- 5 years of experience machining precision parts with CNC and manual machines.
- 3 years of experience with troubleshooting precision machined parts.
- Knowledge of tooling, work flow processes, heat treating, coatings / plating, and machinability of ferrous and non-ferrous materials.
- Proficient in Microsoft Office.

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- Ability to coordinate multiple deadlines and projects.
- Strong time management skills.
- Knowledge of CAD programs such as MasterCam, SolidWorks, etc.

Candidates selected for in-person interviews will be given a tour of the shop and introduced to our personnel. They will be given examples of recently completed parts with a list of our equipment and asked to estimate the machining time required and explain which types of machining processes were used, and why, as part of the interview process.

Relocation assistance is available.

This is a full-time position with benefits. Starting wage package is highly competitive. Qualifications and experience will be taken into account.